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Quotation for Value Added Services for students of University Departments

The outline for the training scheduled for various departments at Dr. Babasaheb Ambedkar Marathwada University, Aurangabad for 5 days.

About Us:

Founded in the year 2012, eSpor consultancy has set out to be the leading firm for its innovative concept of spoken English catering to all segments of the society. It is a team of professional trainers who have trained individuals, students and corporate to effectively present their ideas in a clear, concise and convincing manner.

We at eSpor help everyone to polish themselves with a few tips and techniques – of our advanced life skills, **presentation skills, soft skills, communication skills, team work, oratory skills and self motivational training workshop** which will help students reach their goals faster.

We aim to create an environment that is fun and interactive, as we believe that if learners enjoy their classes, they are motivated to progress in their fields.

The purpose:

The purpose of this quotation is to induce an **innovative training concept** in the system for the students. It will help students to understand the corporate world, explore the possibilities in reaching their goals & grooming their personalities before they actually step in the real world.

The plan:

We at eSpoir will deliver training to engage, equip and inspire the students to take them to a higher level.

- The duration of the training will be for 30 human hours, spread across 5 days which makes 6 hours / day.
- We have a set of 6 trainers who are skilled to conduct these topics at different departments simultaneously.
- The trainings will be interactive, games, having multiple activities including audio- visual sessions including case studies & industry practices across the world.
- Topics covered will be:
 - Life skills
 - Behavioral skills
 - Communication skills
 - Stress management
 - Personality development
 - Self-motivation
 - Team work

The detailed schedule is as follows:

Day 1:

- Communication skills
 - Importance of English in education
 - Global language
 - Easy ways of using English in routine conversation
 - Games
 - Extempores / Impromptus
 - Group discussion
 - Interviews
 - Mime
 - Presentation skills

Day 2:

- Personality development
 - Types of personalities
 - Humor
 - Empathy
 - Interview
 - Personal interviews
 - Telephonic interviews
 - Technical interviews: Decoding technical rounds

Day 3:

- Life skills
 - Critical thinking skills
 - Interpersonal relationships
 - Self awareness
 - Problem solving
 - Assertiveness
 - Stress management
 - Body language: Hand shake, Gait

Day 4:

- Behavioral skills
 - Healthy living
 - Goal setting & planning
 - Positive thinking
 - Team work
 - Relaxation
 - Value & purpose
 - Integrity
 - Self motivation
 - Technology
 - Confidence
 - Queries handling

The payoff:

- Students will improve on their communication skills & hence will be ready to face the corporate world.
- They will understand their hidden potential.
- They will be ready for the CORPORATE WORLD.

- This course is for effective job interviews & appraisal interviews. In this course you will practice to answer many tricky **interview techniques, group discussion, resume writing, e-mail writing, aptitude, personality development & corporate etiquettes.**
- A proper grooming for body language, attire will be taken care of.
- They will be much more confident than they are today.
- They will set high standards for themselves and their juniors.
- They will search for better alternatives for their job profiles.
- Promote and nurture greater consistency in their jobs.
- Enhance entrepreneurship skills.

Honorarium:

eSpor is a registered consultancy for training.

- There will be 8 hours session for a batch of 50 students thus 4 sessions.
- The honorarium for five days session will be 44,000 INR.
- The above said amount is inclusive of TA & DA and the TDS (10 %)
- Since our turnover hasn't exceeded 20 lacks hence GST is not applicable.

Account details: eSpor consultancy
 068220110000557
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 Branch: Garkheda, Aurangabad.

QUOTATION OPENED ON 12/12/19
 CORRECTION OVERWRITING AT THE

Sr. No. 811
 HOD 811 Audit A.O.
 F & A.O. Registrar





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Trainer Profile

Resham Bamb: Trainer, coach & consultant.

She carries with herself, a bank of human values through her vast experience.

She has rather earned a strong experience of 5 years in teachers training, implementing creative teaching methods, personality development, boosting the moral of corporate, teachers & students.



Training Skills:

She has devised a program of her own based on her experience with thousands of working & non working community. People polish their presentation skills with a few tips and techniques – of our advanced **life skills, presentation skills, soft skills, communication skills, oratory skills training workshop** will help reach their goals faster. She with her team aims to create an environment that is fun and interactive, as we believe that if learners enjoy their classes, they are motivated to progress in their fields.

Areas of expertise:

- College to Corporate
- Life skills
- Email writing
- Personality Development
- Soft skills
- Creative English
- Implementing creative concepts in classroom
- Communication skills
- Vision building
- Group discussion

- Personal interviews
- Case studies
- Self assessment
- Interpersonal skills
- Building vocabulary
- Conducting group discussions & personal interviews
- Body language
- Improvising the presentation skills
- Handling peer pressure and team building
- Time & Work management
- Motivational sessions
- Style & grooming
- Goal setting
- C.V. / Resume building
- C.S.R.

Professional Experience:

- Resham is associated with **Deogiri College** for an intense training program for Engineering faculty & students.
- She is appointed as a **head trainer** at First Idea Education Academy which comprises 66 Teacher trainers
- Simultaneously she is also a **resource faculty** for **Dr. Babasaheb Ambedkar Marathwada University** for NIELIT.
- She has been appointed as a **teacher's trainer for I-Create** successfully conducting trainings for Dilsukhnagar Public school, Hyderabad, Queens school, Parbhani, Subhas English Memorial school Bangalore, Singhanian school Kota,
- She has been a **Drama trainer** for an Australian program named "**Helen-O-Grady**".
- Resham has been successfully conducting training sessions for teachers in reputed institutes' viz. Pradnya Jagaran, First Expression pre-school, Jain Toddlers, Little Wonders, Chate school(Aurangabad), NIIT, Kolhapur.

- Associated with a renowned publication house, **S.Chand Publicaton, Pearson, Macmillan** as a resource faculty for teachers training and conducted trainings for Dnyanada school, Aurangabad, Sharada School, Latur, Foundation school, Parli.
- She has also been the **principal at Chate Kids School** wherein her innovative teaching techniques are still nurtured and followed.

U.S.P.:

- **Result oriented** course content that achieves fluency in English and also develops public speaking, presentation, confidence and other skills.
- **Fun class** leading to 100 % attention & productivity.
- Video **Recording** of Public Speaking twice a month.
- **Audio-video training sessions.**
- Our **Advanced English Speaking Course** option to cover all topics in one course: Public Speaking, GDs, Presentation skills, Attitude Development, Business English, Vocabulary, and Interview Training.
- Participants' **performance evaluated.**
- More than 3,000 people have completed our course.
- **Customized training sessions** designed depending on the clients need.

Educational Apercu:

- P.G.D.M. from Birla Institute of Management Technology (Greater Noida).
- B.Sc. form Arch institute, Jaipur.

17/01/18



Babasaheb Ambedkar Marathwada University
Aurangabad

Deen Dayal Upadhyay Kaushal Kendra (DDU-KK)

Sr. No.	Name of Students	Signature
1	Yamuna Siddheshwar Pimple	
2	Anjana Tukaram Kutabe	
3	Shital Madhukar Bankar	
4	Ashwini Anant Salvi	
5	Rutuja Mohan Salve	
6	Aarti. kailas kothale	
7	Mayuri D. Gund.	
8	CHHAYA P. PHAD	
9	DIKSHA A. Pathare	
10	Amar D. phulambrikar	
11	Yogesh Sanap	
12	Nagashree D. Amboikar	
13	Kunal S. Nawale	
14	Babasaheb V. More	
15	Sagar K. Dabhade	
16	Swapnil S. Khandare	
17	Mahesh B. Kamble	
18	Rushi D. Mishra	
19	Santosh G. BALHAL	
20	Badar Avinash	
21	Kurhade Rohit	
22	Shubham G. Vazepe	
23	Kushna Sutonde	
24	Syed Waseem	
25	Pawan B. Salve	

26	Dattaraj Ganesh Dattu	Dattu
27	Rushikesh. R. Khordekar	Rushikesh
28	Abhishek - A. Kulkarni	Abhishek
29	Tarhan Khan	Tarhan
30	Chiny N. Kuril.	Chiny
31	Ajay Ramdas Mandve	Ajay
32	Sachin R. Autade	Sachin
33	Tushar. V. Tharwat	Tushar
34	Sanjay. Rawsaheb Zirsath	Sanjay
35	Apurva Gemeshaoo Dandge	Apurva
36	Anurajet Milind Lakole.	Anurajet
37	Nirav Siddharth Meshram	Nirav
38	Talab Kabir	Talab
39	Ram Madhendra Ram Madhendra Lalgamaree	Ram
40	Amar K. Pawar	Amar
41	Shubham B. Deshamukh	Shubham
42	Ravi Akshay Vitam	Ravi
43	Praywal. S. Bansod	Praywal
44	Rajesh M. Shelke	Rajesh
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Date: 18/01/2018 → Morning

Dr. Babasaheb Ambedkar Marathwada University Aurangabad
Deen Dayal Upadhyay Kaushal Kendra (DDU-KK)

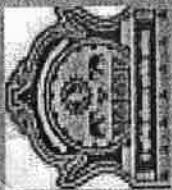
SHODH ADWYANTECH LLP chkalthan MIDC



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20/11/2018.

Dr. Babasaheb Ambedkar Marathwada University Aurangabad
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