



# EQ Academy

1 Harmony Apt , Plot 61 , Pannalal Nagar , Aurangabad  
Ph : 9561093103 , 9518328211. Mail : Kishanwatni@TheEQclinic.com

To,  
The Registrar,  
Dr. Babasaheb Ambedkar Marathawada University,  
Aurangabad -431004

Sub: Quotation for Value Added Courses/ Training Programs for Students of University Departments.

Ref.: Letter No. IQAC / 2017 -18 Dt 26/10/2017

Dear Sir,

With reference to above, we are keen on providing Emotional Intelligence workshop of 30 hrs for your students. The workshop will address latest Neuroscience based EQ principals, which are the most important skills for our students to achieve better Success in their life .These skills are directly linked with their Performance, Success, Top management Skills & Entrepreneurship skills

1. Program Title: **“Decoding Success with EQ”**. - Learning EQ Skills for Success, Stress free & Happy Life. The focus will be on following skills -
  - **Emotional Intelligence** – Six Seconds Complete Model. Many Practical Tools & Techniques For implementation of those skills.
  - **EQ Applied – Leadership , Stress Management ,Intrinsic Motivation, Self-Awareness, Decision Making, Optimism, Noble ,Noble Goal, Anger Management / Emotion Control / & Happiness.** This would address many **Human Skills** too & Partial Body Languages kills.
2. Duration of the Course: 30 hrs. Approx. and will be completed in 4 man days.
3. My self, Kishan Watni is an “EQ Practitioner “, a double grad in the subject & among very few certified EQ Practitioners in India. Being an Engineer with a vast Industry experience of 24 yrs and @ 17 yrs on top management positions, I can blend the theory with practical applications. Detail profile is attached herewith.



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## Proposal

### “Decoding Success with EQ “

(Learning EQ Skills for better Performance, Success, Stress free & Happy Life)

#### Few Facts ...

1. What can we do to help prepare our youth? Your IQ contribution is very less compared to EQ in your Success.
2. There are shoes for one youth for 20 yrs. Physical needs are easy to see.. But, are you providing material for the mental and emotional growth of the youth.
3. In today's scenario there are no formal way to teach EQ to our Youth & children. Today's busy parents expects Colleges /Schools to solve all problems. But they cannot.
4. Today's youth realize the importance of forth coming challenges in their success, but don't always know where to begin & what will help them?
5. Learning EQ is the best answer for this.

#### Success – Latest Research

- ✓ Contribution of IQ in our success --- 04% to max 14 %.
  - ✓ 90% of the top performers are with high EQ &
  - ✓ 70% of them are with average IQ. ( Contribution if Emotional Intelligence (EQ) in our success is MAJOR. )
  - ✓ 85-90 % Skills required for Success / Top management are EQ Skills.
  - ✓ Emotions are the driving force for people. We can learn to manage them for better decision making.
  - ✓ Top Five Skills for Employability are EQ Skills – Communication , Positive attitude , Adoptable to change , Teamwork , Goal Orientation
- \*\* Our whole education system is based on IQ capabilities which contribute 14%. What do we do to enhance our EI? ...Nothing formally!!

## Objective / Out Come:

**“Enlightening Students For Their Success & Stress Free -Happy Life using Emotional Intelligence Tools & Techniques”**

### Topics:-

- Eight EQ Skills
- Self-Awareness,
- Adopting change,
- Emotion / Anger management ,
- Stress Management ,
- Decision Making ,
- Intrinsic Motivation
- Optimism
- Leadership secrets ,
- Goal Orientation ,
- Happiness etc. ..

## Workshops Contents (Sessions):

### 1. EQ awareness.

Increase awareness @ EQ – Current & Future challenges, Opportunities, Why EQ? , Latest research, EQ Model – Three domains broad overview.

#### • Learn and Practice EQ Skills -

### 2. Self-Awareness – Emotional Literacy.

Brain, How Emotions are generated? Why Emotions are Important?  
Emotions.. Learn to Identify, Name & Messages they are for.

### 3. Patterns

What are patterns & why are they formed? Their effects on our behavior. Learn to identify  
And use them. Neuro plasticity & Making / modifying patterns!

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4. **Choose Yourself– Decision Making:**  
Decision making –Reaction Vs Response, Myths - Age, Good Vs Bad. Pause importance, Recognizing / Identifying Options.
5. **Consequential Thinking**  
Learn & Practice Consequential thinking techniques. Cost benefit analysis, Concrete and Emotional costs.
6. **Navigating Emotions.**  
Using our internal energy or neutralizing it . Emotional Hijack, TFA Principal, Six Seconds Pause. Learning & Practicing techniques to navigate our emotions.
7. **Optimism & Intrinsic Motivation**  
Positive thinking Vs Optimism, Importance. Application.  
Intrinsic Vs Extrinsic motivation. Importance. Applying to a situation.
8. **Decision Making Application to real life situation.**
9. **Social Skills - Empathy & Noble Goal :**  
Sympathy Vs Empathy. Importance on empathy in communication to Leadership.  
Goal: Importance, Types. Noble Goal.

## EQ Application -

1. Learning Communication Skills- Body Language.
2. Managing Change, Optimism, Failures, and Resilience.
3. Managing Focus - Stress & Performance
4. Emotion Control / Anger Management
5. Leadership & motivation, Flow state.
6. Goal Orientation
7. Happiness.

**Course Duration:** 30 Hrs total.

## Methodology

1. Learning thru - PPT / Audio –Videos.
2. Games, Exercise, Case studies, shearing.
3. Home works Practice.
4. Reflection – Q &A, Case Studies & Presentations.
5. Few Tests

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Hope you will choose us to serve BAMU to benefit our Students.

Thanking you and awaiting for your PO.

  
Kishan Watniwakil  
(EQ Practitioner -Six Sec-USA)

EQ Academy. Aurangabad.

**EQ Academy**  
1, Harmony Apartment,  
Plot. No.61, Pannalal Nagar,  
Aurangabad.

Pl visit:

Website: [TheEqClinic.com](http://TheEqClinic.com)

FB Page: EQ with KishanWatni

You Tube Channel: Kishan Watniwakil.

Kishan Watni is a "Certified EQ Practitioner" & a double grad in the subject from Six Seconds, USA. He is among a very few Experts on Emotional Intelligence in India. He is a member of 'EQ Academy'. His workshops, Trainings on the subject are being held all over the India. Many Corporates, Companies, Professionals, Dealers, Schools, Students and Individuals have benefited from his program. He runs a unique concept of "The EQ Clinic" in Aurangabad. Here, he undertakes, Individual EQ assessments, Counseling & Coaching for EQ enhancement.



He is a Mechanical Engineer and a MBA in Management Control Systems. He possesses highly accomplished professional experience over 24 years in automobile industry. During his career path, he has worked on top management positions as VP, CEO, and ED for more than 17 years and was a key instrumental in the major growth of the companies. He is Expert in QMS, EMS and Management Systems and was successful in implementation at workplaces.

### Major Professional Enhancements:

- ⇒ Double Graduate in Emotional Intelligence from Six Seconds –USA.
- ⇒ Conducted 300 + seminars & workshops exclusively on EQ and have trained more than 17000+ persons (Through Workshops & Seminars) till date & the journey is continue..
- ⇒ 'Manufacturing Expert' – Recognized by TUV Nord.
- ⇒ Trained in 'Japanese Production Management & Toyota Production Systems' – Undergone two weeks Program by AOTS Aichi, Japan.
- ⇒ A certified Lead Auditor & MR for QMS/EMS, (ISO 9001:2000 and for ISO/TS16949 & ISO 14000/2004)
- ⇒ Hands on experience in Quality Circles, Kaizens and Gemba kaizen workshops, continual improvement projects. Devising strategy for increasing the productivity & TEI.
- ⇒ Various interviews has been broad casted by Doordarshan DD Sahyadri, Aakashwani and Radio Mirchi 98.3 Aurangabad on 'Emotional Intelligence'.
- ⇒ His articles on EQ "Shodh Manacha" were published in daily Sakal, Weekly Supplement –Career Mantra for a whole year with overwhelming response.
- ⇒ Beside many articles in different print versions, he has also written on Farmers Suicide in Diwali Magazine 'Aadarsh Sahakar'. His many interviews have been broad casted by Aakashwani, Radio Mirchi, Aurangabad and Doordarshan Sahyadri vahini, Mumbai.
- ⇒ Six Seconds, USA have recognized him by displaying his profile on their website - Pl visit <http://www.6seconds.org/cert/profile/view/kishan-watniwaki/>
- ⇒ Client Base includes- Automotive Industry, Fertilize Industry, Seeds Industry, Pharma Industries, Cement Industry, MNCs, Manufacturing Industries, Industrial Associations, Social Clubs, and Many Educational Institutes –Eng. / MBA /PG / Graduation Colleges.
- ⇒ Felicitated as "Pride of Marathawada" by the hands of Hon Haribhau Bagadeji, Sabhapati, Vidhan Sabha, Maharashtra state.
- ⇒ Received "Dronacharya Award" from Lions Club of Aurangabad Metro.

### Organizations associated with –

- Rotary Club of Aurangabad Central – A PHF (Paul Harris Fellow).
- Entrepreneurs International Club – Pune
- CII Aurangabad Chapter.
- Participation in many social Projects.

# डॉ. बाबासाहेब आंबेडकर मराठवाडा विद्यापीठ, औरंगाबाद

नॅक समिती मार्फत 'अ' दर्जा प्राप्त

जनसंवाद व वृत्तपत्रविद्या विभाग

विद्यापीठ प्रांगण, औरंगाबाद-४३१ ००४ (महाराष्ट्र राज्य)

दुरध्वनी कार्यालय 0240-2403361-62

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डॉ. दिनकर माने

विभाग प्रमुख

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Sr.No.	Name of Student	E-mail	Class	Signature
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3	Jaydesh Babade	jaybabade95@gmail.com	BA.M.C. 16 sem	Babade
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30	Abhishek Ashok Gawande	abhishekgawande805@gmail.com	M.A 2 <sup>nd</sup> year	<u>Abhishek</u>
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41	Purnima P. Dongre.	purnimadongre97@gmail.com	B.A. 1 <sup>st</sup> year	<u>Purnima</u>
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44	Rishikesh S. Pawar	olmrishi@gmail.com	BA (6 <sup>th</sup> sem)	<u>Pawar</u>
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# डॉ. बाबासाहेब आंबेडकर मराठवाडा विद्यापीठ, औरंगाबाद

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जनसंवाद व वृत्तपत्रविद्या विभाग

विद्यापीठ प्रांगण, औरंगाबाद-४३१ ००४ (महाराष्ट्र राज्य)

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दि. १३/३/२०१८ प्लेसमेंट संदर्भात वर्कशॉप विद्यार्थी उपस्थिती

Sr.No.	Name of Student	Mob.No.	Class	Signature
1	Londge Ravindra P.	997068 01 32	M.Phil	
2	S.S. Jogdand	988182 66 25	MA <sup>II</sup> (mcj)	
3	Laxmikant Saluba Jadhav	844611121	MA <sup>I</sup> year	
4	Kakade Madhavi.D	913059 78 83	MA Ist Year	
5	Achalkhamb Arati.B.	913057 30 01	B.A. II year	
6	Ketan S. Kotte	776988 26 12	B.A. I year	
7	Aarti Kicheerde	70582 22 354	B.A. Mcj	
8	More Pushikesh N.	992332 08 20	MA T <sup>st</sup> year	
9	Jaydish R. Bobade	962318 22 14	B.A.M.C.T. 6 <sup>th</sup> sem	
10	Vinod deVale	814925 27 35	BA 6 <sup>th</sup> sem	
11	S. M. Shinde	965716 79 07	BA. MCJ	
12	Kishor B. Wadekar	899908 88 06	B.A. 1 <sup>st</sup> y	
13	Suraj S. Deshmane	911269 76 14	- 11 -	
14	Abhijeet A. Buthade	986055 21 29	BA 4 <sup>th</sup> sem	
15	Shailesh.C. Gaudalwad	721824 10 58	B.A. 6 <sup>th</sup> sem	
16	Manisha Hase	988142 58 56	B.A. 6 <sup>th</sup> sem	
17	Suraj Kame	7775000 68 1	MA mcj	
18	Havale Swati Shivaji	832956 57 00	B.A.M.C.T	

19	Shirish Suroti R.	8698260656	<sup>1<sup>st</sup> year</sup> B.A.(M.C.J)	Suroti
20	Apurva Talnikar	8881098406	—/—	<u>A. Talnikar</u>
22	Balhe Vaesha	7028873684	<sup>1<sup>st</sup> year</sup> B.A.(M.C.J)	<u>Balhe</u>
23	Chaikwad Vaishnavi	7559263489	MA (1 <sup>st</sup> yr)	<u>Chaikwad</u>
24	Dnyaneshwar G. Mathe	9767711306	B.A. II sem	<u>Mathe</u>
25	Omkar V. Goze	9850790887	B.A. (M.C.J)	<u>Omkar</u>
26	Sushil P. Raut	8446620820	—/—	<u>Sushil</u>
27	Pratik D. Kukade	8921131330	MA (M.C.J)	<u>Pratik</u>
28	Sherrad S. Gajale	7249225279	M.A.	<u>S</u>
29	Sumadh Mijwade	8796345846	M.A. I <sup>st</sup> yr	<u>S</u>
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Sr.No.	Name of Student	Mob.No.	Class	Signature
1	S. S. Jogdand	9881826625	MA <sup>IV</sup> (mcj)	Jogdand
2	Jadhav Laxmikant S.	8446111121	MA <sup>Ist</sup> sem	Jadhav
3	Samadheji Wajai	9881952510	MA <sup>Ist</sup> sem	Wajai
4	Mukteshwar S. Palhal	7507072869	B.A. mcj	Palhal
5	Dnyaneshwar S. Mathe	9767711306	B.A. II year	Mathe
6	Daund Mangal S.	9011577147	MA IV sem.	Daund
7	Amal P. Waghmare	9764433362	MA. III sem	Amal
8	BORADE BALASAHEB.	9423159993	MA. III sem	Borade
9	Kishore B. Wadkar	8999088806	B.A. 1 <sup>st</sup> year	Wadkar
10	<del>Sunay S. Deshmune</del>	<del>9112697614</del>	<del>---</del>	<del>Sunay</del>
11	Siddharth U. Sadavate	8379860492	-11-	Sadavate
12	Satish M. Chankale	7887384223	-11-	S.M.C. k
13	Rajrathna H. Bhojare	8378830245	B.A. 1 <sup>st</sup> year	Rajrathna
14	Parnima P. Dongre	9850286194	-11-	P
15	Balhe Vaesha S.	7028873684	-11-	Balhe
16	Ketan S. Kolte	7769882612	-11-	Kolte
17	Apurva P. Talnikar	8830969647	-11-	Talnikar

18	shrikant A. Gavil	9503905639	B.A.MCJ	<del>Shrikant</del>
19	Shamrao S. Gajale	7249225274	M.A IV sem	<del>Shamrao</del>
20	C.U Gophane	9465689626	M.A.MCJ	<del>C.U</del>
22	R.M. Jadhav	9561753793	B.A.MCJ	<del>R.M.</del>
23	Abhijeet A. Bushade	9850552129	B.A(MCJ)	<del>Abhijeet</del>
24	Dhase R. R.	9561952241	B.A.MCJ	<del>Dhase</del>
25	S.P. Mhaske	7588931978	B.A.MCJ	<del>S.P.</del>
26	Sumit Late	8087133583	B.A.MCJ	<del>Sumit</del>
27	Avinash.v. Kuwad	9403766833	MA.MCJ	<del>Avinash</del>
28	More Rishikesh.N	9923328820	MA.MCJ	<del>More</del>
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1	S.S. Joydand	9881826625	MA <sup>IV</sup> (mcj)	Joydand
2	Jadhav Laxmikant S.	844611121	MA <sup>1st</sup> (mcj)	Jadhav
3	Samadhon Wani	9881952510	MA <sup>1st</sup> mcj	Wani
4	Mukteshwar S. Palhal	9507072869	B.A. mcj	Palhal
5	Dnyaneshwar G. Mathe	978711306	B.A.(mcj) 1 <sup>st</sup> year	Mathe
6	Amol R. Waghmare	9764433362	MA(mcj) IV	Amol
7	Borade Balasahob	9423154993	MA(mcj) IV	Borade
8	Kishore B. Wadke	8999088800	B.A. 1 <sup>st</sup> year	Kishore
9	Sadavarte Siddant u.	8879860492	-11-	Sadavarte
10	Sabsh. N. Oresadekale	7887584223	-11-	S.N.O.
11	Rajeshna H. Bhojane	8378830245	B.A 1 <sup>st</sup> year	Rajeshna
12	Prinima P. Dongre	9850286194	-11-	Prinima
13	Balhe vashay shivchari	7028873684	-11-	Balhe
14	Ketom S. Kolte	7769882612	-11-	Kolte
15	Apurva P. Talnikar	8830969647	-11-	Apurva
16	Akshay A. Mittal	7120838883	-11-	Mittal
17	Shesad S. Gajale	7249225274	M.A. IV sem	Gajale



18	shrikant R. Govil.	9503405639.	B.A.MJ	<u>Govil</u>
19	C. U. Goplane	9465684826	M.A.MJ	<u>Goplane</u>
20	R.M. Jadhav	9561753793	B.A.MJ	<u>Jadhav</u>
22	Abhijeet A. Bhojane	9860552129	B.A.MJ	<u>AB</u>
23	Dhage. P. R.	9561952241	B.A.MJ	<u>Dhage</u>
24	S. P. Mhule	7588931078	B.A.MJ	<u>Mhule</u>
25	Samir Late	8087133583	MASSCOM	<u>Samir</u>
26	Suraj. S. Deshmankar	9112697614	BAFY (MCA)	<u>Suraj</u>
27	Avinash. V. Kulkarni	9403766833	M.A.MJ	<u>Avinash</u>
28	MORE RUSHIKESH N	9923320820	M.A.IST	<u>MORE</u>
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