

Designation: Asst. Sales Manager

Head Office Location: Navi Mumbai (CBD Belapur)

Job Location: Mumbai(Any Location)

Branch Office Locations: Mumbai (10 locations in all over Mumbai) Pune, Gurgaon, Noida, Bangalore, International Location(Dubai)

Candidates Profile:

- Good English Communication.
- Go getter Attitude.
- Self-Motivated.
- Entrepreneurial Attitude.
- Presentable.
- Good Co-ordination and convincing skill.

Gender-Male/Female

Qualification- MBA(Any)

Note: -Should have interest for Sales/Marketing/Business Development/Client Relations)

Week Offs:

- All Tuesdays and 1 Wednesday (for Sales/Marketing/Post Sales Team).
- Sunday and 1st Saturday (For IT and Support Team).

Job Profile

- Organize, Plan and Implement (real-estate) project specific sales.
- Discuss and follow-up on opportunities with prospective buyers.
- Coordinate site visit with prospective buyers and enable deal closure.
- Handle daily operations including internal company CRM tools.
- Take ownership and initiative to hone up real estate knowledge and stay up-to-date with rules & regulations in the Indian real estate market.
- Maintain cordial relationships with prospective Builder and Prospective buyers and other customers of the company.
- Meeting Property Service Providers.
- On boarding them to PropertyPistol Syndicate Platform and Network.
- Explaining the wide range of Services available for them in PropertyPistol Syndicate Network.
- Catering clients as per their need from the available data base by calling and personal visits.
- On boarding real-estate builders on a high end technical platform(Radiate).
- Maintain cordial relationships with Builder partners.
- Identifying the need and pain points of Builder Partners in technology and sales space and giving them services and solutions for the same.

“Positive Sales Leads will be provided by the Company only”