

**Designation:** Asst. Sales Manager

**Head Office Location:** Navi Mumbai (CBD Belapur)

**Job Location:** Mumbai(Western/Central/South/Navi Mumbai)

**Branch Office Locations:** Mumbai ( 11 locations in all over Mumbai) Pune, Gurgaon, Noida, Bangalore, International Location(Dubai)

**Candidates Profile:**

- Good English Communication.
- Go getter Attitude.
- Self-Motivated.
- Entrepreneurial Attitude.
- Presentable.
- Good Co-ordination and convincing skill.
- Two Wheeler(Mandatory)**

**Gender-Male/**

**Qualification-** Graduate(Any)

**Note: -Should have interest for Sales/Marketing/Business Development/Client Relations)**

**Week Offs:**

- All Tuesdays and 1 Wednesday (for Sales/Marketing/Post Sales Team).
- Sunday and 1st Saturday (For IT and Support Team).

**Job Profile**

- Organize, Plan and Implement (real-estate) project specific sales.
- Discuss and follow-up on opportunities with prospective buyers.
- Coordinate site visit with prospective buyers and enable deal closure.
- Handle daily operations including internal company CRM tools.
- Take ownership and initiative to hone up real estate knowledge and stay up-to-date with rules & regulations in the Indian real estate market.
- Maintain cordial relationships with prospective Builder and Prospective buyers and other customers of the company.
- Meeting Property Service Providers.
- On boarding them to PropertyPistol Syndicate Platform and Network.
- Explaining the wide range of Services available for them in PropertyPistol Syndicate Network.
- Catering clients as per their need from the available data base by calling and personal visits.
- On boarding real-estate builders on a high end technical platform(Radiate).
- Maintain cordial relationships with Builder partners.
- Identifying the need and pain points of Builder Partners in technology and sales space and giving them services and solutions for the same.

**“Positive Sales Leads will be provided by the Company only”**