

IDFC First Bank Campus Drive for MBA - Any Specilization

Dear Students,

This is a registration form for IDFC first Bank Campus Drive. for the students studying in University Departments of Dr. BAMU Campus, Aurangabad and Sub-Campus Osmanabad and Affiliated colleges as well.

We are trying to bring various Job Opportunities for the Campus Students.

Details of the Opportunity

Name of Company:- IDFC First Bank Ltd.

Vacancies As :- Bank Officers (Sales)

Work Location :- PAN India

Eligibility :- MBA 2021 batch with any Specialization (Interested in Marketing / Sales Job)

50 % across academics is must.

Please note that as of now only 2021 batch students are allowed. if company permits, 2020 batch students will be considered.

Salary Offered :- 3 LPA (Fixed Pay) + Incentives + Other Benefits

Last Date of Registration online is 05 Feb. 2021.

Registration :- You will find registration form below. Fill up all information and click submit tab.

Placement Cell will contact you through email and sms for further process.

Dr. Girish Kale,
Placement Officer,
Training & Placement Cell
Dr. Babasaheb Ambedkar Marathwada University,
Aurangabad.

Please find details of company below.

IDFC FIRST Bank would like to invite students from Dr. Babasaheb Ambedkar Marathwada

University to participate in our Campus Recruitment drives this year 2020-2021.

IDFC FIRST Bank Limited:

IDFC First Bank Ltd, listed on BSE and NSE, is a leading Indian Financial Institution Headquartered in Mumbai, IDFC First Bank Ltd is a universal bank, offering financial solutions through its nationwide branches, internet and mobile. The bank offers basic services on the liability banking side like Savings Accounts, NRI Accounts, Fixed Deposits. The bank also specializes in providing financing to India's 50 million self-employed entrepreneurs, MSMEs and India's fast-emerging middle class in a sustainable manner, with a differentiated model based on new technologies.

IDFC Bank & Warburg Pincus backed Capital First recently merged in an all-share deal. This merger is pursuant to IDFC Bank's strategy of getting a retail franchise to complete its transition from a dedicated infrastructure financier to a well-diversified bank, and in line with Capital First's strategy to enter the banking industry. The balance sheet of the combined entity is very diversified because of its strong retail presence and the product suite will be much larger.

Post the merger, Mr. V Vaidyanathan, CMD, Capital First Ltd., has taken charge as MD and CEO of IDFC FIRST Bank Ltd..

As a preferred employer of choice, IDFC is a new-age technologically advanced and progressive bank, fast growing and extremely dynamic.

For further information do visit website: www.idfcfirstbank.com

IDFC has a vision to Create the World's Best Bank, right here in India and invite you to be a part of this exciting journey.

Our Campus Partners:

IDFC would like to inform you that HirePro is the partner in helping with the Campus Recruitment process.

The process we will follow will be:

We will conduct a pre-placement talk after registrations of Interested students on University website.

After registration on University website, Applicants will register on the platform.

A pre-campus testing will be held.

The Shortlist will be shared by us prior to Campus placement day.

IDFC FIRST Bank's Campus Placement virtual drive will be conducted on earliest available and best date / time-slot available.

Final List of Selected students will be shared

* Required

1. Email *

Job Description for Bank Officer - Savings Account

Job Description - Bank Officer - Savings Account

Basic Information

- Role/Job Title - Bank Officer - Savings Account
- Place of work – Pan India
- Business - Retail Banking
- Function/ Department - Branch Banking

Job Purpose

The role entails direct customer interaction and is responsible for business acquisition of savings accounts for a designated branch. It will also entail explaining and selling banking products to customers and acting as a link between customers and bank - ensuring best in-class service to the customers. The role bearer has a responsibility to support Sales Manager in catchment mapping, customer feedback and identifying and converting potential opportunities. The role bearer is responsible for driving client acquisition, deepening customer relationships and capitalizing on lifetime value in each relationship to achieve larger organizational goals.

Roles & Responsibilities

- Acquisition of NTB Savings account customers in the identified segment and reference generation from the specified catchment area
- Ensure acquisition of high-quality savings accounts in terms of product mix, segments and constitution mix
- Proactive registration and activation of acquired customers to direct banking channels
- Meet and exceed the defined targets of new customer acquisitions month on month by analysing transaction banking needs of the customer
- Assist and support the Sales Manager in catchment mapping and scoping exercise
- Provide regular feedback to SM / RM on opportunities and customer needs
- Ensure adherence to selling norms and SOPs defined by the organization
- Ensure strict compliance with internal guidelines and external regulations
- Ensure quality sourcing in line with the Bank's policy
- High degree of market awareness and understanding of customer's needs
- Collaborate with other branch departments and functions to provide products and service offerings to the customer to ensure customer centricity

Job Description for Bank Officer - Current Account

Job Description

Job Title - Bank Officer - Current Account

Place of work – Pan India

Business Unit - Retail Banking

Function – Branch Banking

Job Purpose:

The role entails direct customer interaction and is responsible for business acquisition of current accounts for a designated branch. It will also entail explaining and selling banking products to customers and acting as a link between customers and bank - ensuring best in-class service to the customers. The role bearer has a responsibility to support Sales Manager in catchment mapping, customer feedback and identifying and converting potential opportunities. The role bearer is responsible for driving client acquisition, deepening customer relationships and capitalizing on lifetime value in each relationship to achieve larger organizational goals.

Roles & Responsibilities:

- Acquisition of NTB Current account customers in the identified segment and reference generation from the specified catchment area
- Ensure acquisition of high-quality current accounts in terms of product mix, segments and constitution mix
- Proactive registration and activation of acquired customers to direct banking channels
- Meet and exceed the defined targets of new customer acquisitions month on month by analyzing transaction banking needs of the customer
- Assist and support the Sales Manager in catchment mapping and scoping exercise
- Provide regular feedback to SM / RM on opportunities and customer needs
- Ensure adherence to selling norms and SOPs defined by the organization
- Ensure strict compliance with internal guidelines and external regulations
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2. Full Name *

First Name - Middle Name - Surname

3. Gender *

Mark only one oval.

- Male
- Female
- Transgender

4. Mobile No. *

(10 Digit mobile No. which in not listed in DND. Because DND registered mobiles will not receive updates through sms regarding Job fair)

5. S.S.C. Percentage *

6. H.S.C. Or Diploma Percentage *

7. Department *

Mark only one oval.

- Department of Commerce
- Department of Management Science
- Department of Management Science – Osmanabad
- Other (Not Mentioned Above)

8. Name of Institute from where you have pass MBA Degree (This question is for those who have selected 'Others' in above question. i.e. other than University campus department students)

9. Graduation Degree *

(BA, B.Com, B.Sc., BCS, BCA, BE etc.. Please mention separately if not listed here)

Mark only one oval.

- B.A.
- B.Com
- B.Sc.
- B.C.A.
- B.C.S.
- B.E.
- B.Tech.
- B.B.A.
- B.Pharm.
- B.J.
- B. Voc
- Other

10. Graduation Degree (Others if not mentioned in above list)

11. Graduation Percentage

(Please Mention 'Appeared' if result is not declared.)

12. Graduation Pass-out Year

Mark only one oval.

2010

2011

2012

2013

2014

2015

2016

2017

2018

2019

2020

13. Graduation Pass-Out Institute

(Name of College / Department from where you have completed your graduation)

14. Post Graduation Degree (If Applicable) *

Only MBA or equivalent are allowed to apply.

Mark only one oval.

M.B.A.

M.B.A. Equivalent

15. Post Graduation Percentage

(Please Mention 'Appeared' if result is not declared.)

16. Post Graduation Specialization (If Any)

17. Post Graduation Pass-out Year

As of now only 2021 batch students are allowed. if company permits, 2020 batch students will be considered.

Mark only one oval.

2020

2021 (Final Year Students)

18. Date of Birth *

_____ *Example: January 7, 2019*

19. Experience

(If applicable, mention name of company, current designation & Years of Experience)

20. Permanent Address

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